

#### **INVESTEC BANK LIMITED**

(Incorporated in the Republic of South Africa with limited liability under registration number 1969/004763/06)

Issue of R50,000,000 (Fifty Million Rand) Senior Unsecured Notes under its ZAR40,000,000,000 Domestic Medium Term Note and Preference Share Programme IBL161

This document constitutes the Applicable Pricing Supplement (Notes) relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the terms and conditions (the "Terms and Conditions") set forth in the Programme Memorandum dated 10 December 2018 (the "Programme Memorandum"), as updated and amended from time to time. This Applicable Pricing Supplement (Notes) must be read in conjunction with such Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement (Notes) and the Programme Memorandum, the provisions of this Applicable Pricing Supplement (Notes) shall prevail.

### **PARTIES**

1.	Issuer	Investec Bank Limited
2.	Specified Office	100 Grayston Drive, Sandown Sandton
3.	If non-syndicated, Dealer(s)	Investec Bank Limited
4.	If syndicated, Managers	Not Applicable
5.	Debt Sponsor	Investec Bank Limited
6.	Issuer Agent (incorporating the calculation agent, the transfer agent, the paying agent and the settlement agent)	Investec Bank Limited

7.	Specified Office	100 Grayston Drive, Sandown Sandton
8.	Stabilising manager (if any)	Not Applicable
9.	Specified Office	Not Applicable
PROV	ISIONS RELATING TO THE NOTES	
10.	Status of Notes	Senior Unsecured Notes (see Condition 6.1 (Status of Senior Notes)
	(i) Series Number	1
	(ii) Tranche Number	1
11.	Aggregate Nominal Amount of Tranche	R 50,000,000
12.	Aggregate Nominal Amount of Notes Outstanding in the Series as at the Issue Date	Zero, excluding this Tranche of Notes
13.	Interest/Dayment Resig	
10.	Interest/Payment Basis	Floating Rate Notes
14.	Form of Notes	Listed Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD.
		Listed Registered Notes: The Notes in this Tranche are
14.	Form of Notes  Automatic/Optional conversion from one Interest/ Payment Basis to	Listed Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD.
14. 15.	Form of Notes  Automatic/Optional conversion from one Interest/ Payment Basis to another	Listed Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD.  Not Applicable
<ul><li>14.</li><li>15.</li><li>16.</li></ul>	Form of Notes  Automatic/Optional conversion from one Interest/ Payment Basis to another  Issue Date	Listed Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD.  Not Applicable  15 February 2021
<ul><li>14.</li><li>15.</li><li>16.</li><li>17.</li></ul>	Form of Notes  Automatic/Optional conversion from one Interest/ Payment Basis to another  Issue Date  Business Centre	Listed Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD.  Not Applicable  15 February 2021  Johannesburg
<ul><li>14.</li><li>15.</li><li>16.</li><li>17.</li><li>18.</li></ul>	Form of Notes  Automatic/Optional conversion from one Interest/ Payment Basis to another  Issue Date  Business Centre  Additional Business Centre	Listed Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD.  Not Applicable  15 February 2021  Johannesburg  Not Applicable
<ul><li>14.</li><li>15.</li><li>16.</li><li>17.</li><li>18.</li><li>19.</li></ul>	Automatic/Optional conversion from one Interest/ Payment Basis to another  Issue Date  Business Centre  Additional Business Centre  Nominal Amount	Listed Registered Notes: The Notes in this Tranche are issued in uncertificated form in the CSD.  Not Applicable  15 February 2021  Johannesburg  Not Applicable  R1,000,000 (One Million Rand) per Note

23.	Interest Commencement Date	Issue date (15 February 2021)
24.	Interest Period(s)	means each period commencing on (and including) an Interest Payment Date and ending on (but excluding) the following Interest Payment Date (each date as adjusted in accordance with the applicable Business Day Convention). Provided that the first Interest Period will commence on (and include) the Interest Commencement Date and end on (but exclude) the following Interest Payment and the last interest period will end on (but exclude) the Maturity Date.
25.	Interest Payment Date(s)	means 15 February, 15 May, 15 August and 15 November in each year or, if such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the applicable Business Day Convention (as specified in this Applicable Pricing Supplement)
26.	Interest Rate Determination Date/s or Reset Dates	means 15 February, 15 May, 15 August and 15 November in each year or, if such day is not a Business Day, the Business Day on which interest will be paid, as determined in accordance with the applicable Business Day Convention (as specified in this Applicable Pricing Supplement)
27.	Maturity Date	15 February 2023
28.	Maturity Period	Not Applicable
29.	Specified Currency	ZAR
30.	Applicable Business Day Convention	Following Business Day
	Priodolo Basilloso Bay Comonitori	. Siloning Dusiness Duj
31.	Final Redemption Amount	An amount calculated as set out in item 52

Payment Day

The Register will be closed from 6 February to 15 February, 6 May to 15 May, 6 August to 15 August and 6 November to 15 November (all dates inclusive) in each year until the Applicable Redemption Date, or for the 10 days prior to any

32.

Books Closed Period(s)

33.	Last D	ay to Register	Close of business on the Business Day immediately preceding the first day of a Books Close Period
34.		ions applicable to dinated Capital Notes	Not Applicable
35.	FIXED	RATE NOTES	Not Applicable
36.	FLOA	TING RATE NOTES	Applicable
	(i) Is:	suer election not to pay interest	Not applicable
	(ii) F	ayment of Interest Amount	Applicable
	(	a)Interest Rate(s)	Floating Rate
	(1	o)Interest Payment Date(s)	As per item 25 above with the first Interest Payment Date being 15 May 2021
	((	c) Any other terms relating to the particular method of calculating interest	Not Applicable
	(	d) Interest Step-Up Date	Not Applicable
	(	e) Definition of Business Day (if different from that set out in Condition 1 (Interpretation))	Not Applicable
	(1	f) Minimum Interest Rate	Not Applicable
	(	g) Maximum Interest Rate	Not Applicable
	(1	n) Day Count Fraction	Actual/365
	(i	other terms relating to the method of calculating interest (e.g.: day count fraction, rounding up provision, if different from Condition 9.2 (Interest on	Not Applicable

Floating Rate Notes and Indexed Notes))

agent responsible for calculating amount of principal and interest

(iii) Manner in which the Interest Screen Rate Determination Rate is to be determined (iv) Margin - 7.78% (negative seven point seven eight percent) (v) If ISDA Determination Not Applicable (vi) If Screen Rate Determination Applicable (a) Reference Rate (including ZAR-JIBAR-SAFEX with a Designated Maturity of 3 relevant period by months reference to which the Interest Rate is to be calculated) (b) Interest Rate As per item 26 above Determination Date(s) (c) Relevant Screen page and Reuters Screen SAFEY page "SF X 3M Yield", or any Reference Code successor page. (d) Relevant Time 11.00 a.m (vii) If Interest Rate to be calculated The Interest Rate will be calculated by the Issuer Agent in otherwise than by ISDA accordance with the following formula: **Determination or Screen Rate** Floating Interest Rate = Factor x Reference Rate + Margin Determination, insert basis for determining Interest Where: Rate/Margin/Fallback provisions Factor = 3.8Not Applicable (viii) If different from Issuer Agent,

37.	ZERO COUPON NOTES	Not Applicable
38.	PARTLY PAID NOTES	Not Applicable
39.	INSTALMENT NOTES	Not Applicable
40.	MIXED RATE NOTES	Not Applicable
41.	INDEXED NOTES	Not Applicable
42.	EXCHANGEABLE NOTES	Not Applicable
43.	EQUITY LINKED NOTES	Not Applicable
44.	OTHER NOTES	Not Applicable

## PROVISIONS REGARDING REDEMPTION/MATURITY

45. Prior consent of the Relevant No
Authority required for any redemption
(in the case of Tier 2 Notes, prior to
the Maturity Date)

Applicable 46. Redemption at the option of the Issuer. (j) Optional Redemption Date(s) The date specified as such in the Early Redemption Notice delivered by the Issuer to the Noteholders in terms of item 46(v) below and condition 10.3 (Early Redemption at the option of the Issuer) (ii) Optional Redemption The Early Redemption Amount as set out in item 53 below Amount(s) and method, if any, of calculation of such amount (iii) Minimum period of notice (if At least 10 (ten) calendar days' prior notice. For purposes different from Condition 10.3 of this item 46, any Early Redemption Notice delivered by (Redemption at the option of the Issuer to the Noteholders shall only be made by way of the Issuer)) announcement on SENS. (iv) Redeemable in part. No

Not Applicable

Not Applicable

If yes:

Amount(s)

Amount(s)

Minimum Redemption

**Higher Redemption** 

(v) Other terms applicable on Redemption

The Issuer is entitled to deliver an Early Redemption Notice to the Noteholders in terms of Condition 10.3 (*Early Redemption at the Option of the Issuer*) if Calculation Agent determines in its sole opinion, acting in good faith and in a commercially reasonable manner, that the aggregate Early Redemption Amount of the Notes at that time is less than 30% of the Aggregate Nominal Amount of the Notes, (such an event will comprise an "Early Redemption Trigger Event") and will entitle the Issuer to redeem the Notes.

The Early Redemption Notice will set out details of the Early Redemption Trigger Event For the purposes of this item 46(v), any Early Redemption Notice delivered by the Issuer to the Noteholders shall, notwithstanding the provisions of Condition 19 (*Notices*) to the contrary, only be made by way of announcement on the Stock Exchange News Service of the JSE Limited ("SENS") by no later than 10 Business Days following the occurrence of the aforementioned Early Redemption Trigger Event.

The Early Redemption Date for the purposes of this item 46(v) shall be the date specified by the Issuer in the Early Redemption Notice, which Early Redemption Date will be not less than 3 Business Days after the Early Redemption Trigger Event or any date thereafter, such Early Redemption Date will be announced on SENS in accordance with the timetable set out in paragraph 3 of Schedule 4, Form A4 of the JSE debt listings requirements.

The Early Redemption Amount will be specified in the Early Redemption Notice.

 Redemption at the Option of Noteholders of Senior Notes No

48. Early Redemption Amount(s) payable Yes on redemption following the occurrence of a Tax Event (Gross up), Tax Event (Deductibility) and/or Change in Law, if yes: Amount payable; or Early Redemption Amount as set out in item 53 (i) (ii) Method of calculation of amount Not Applicable payable (if required or if different from that set out in Condition 10.9 (Early Redemption Amounts)) (iii) Minimum period of notice (if Not Applicable different from Condition 10.2 (Redemption following the occurrence of a Tax Event (Gross up) or Tax Event (Deductibility) and/or Change in Law) 49. Early Redemption Amount(s) Not Applicable payable on redemption of Subordinated Capital Notes for Regulatory Capital reasons Not Applicable (i) Amount payable; or Method of calculation of amount (ii) Not Applicable payable or if different from that set out in Condition 10.9 (Early Redemption Amounts)) (iii) Minimum period of notice (if Not Applicable different from Condition 10.5 (Redemption of Subordinated

Capital Notes for Regulatory

Capital reasons)

50. Early Redemption Amount(s) payable on redemption on Event of Default (if required), if yes: Yes

(i) Amount payable; or

Early Redemption Amount as set out in item 53

(ii) Method of calculation of amount payable (if required or if different from that set out in Condition 10.9 (Early Redemption Amounts)) Not Applicable

51. Other terms applicable on redemptions

In respect of all Notes which will be automatically redeemed on the occurrence of an Activation Event (for the purposes of this item, "Activation Event" means an event that precipitates an automatic early redemption in relation to the Notes), the Early Redemption Date of the Notes will be a minimum of 5 (five) business days after the date on which the Activation Event occurred. Such Early Redemption Date will be announced on SENS in accordance with the timetable set out in paragraph 3 of Schedule 4, Form A4 of the JSE debt listings requirements

### 52. Final Redemption Amount

An amount in South African Rands determined and calculated by the Calculation Agent equal to the Swap Linked Redemption Amount ("SLRA").

SLRA = N + MTM

Where

"N" means the Aggregate Nominal Amount

"MTM" means the mark-to-market value of Hedging Transactions (as defined in item 53) on the Swap Valuation Date, as determined by the Calculation Agent acting in a commercially reasonable manner, and including (without duplication or limitation) the amount required (positive or negative) to settle the Hedging Transactions (which will be early terminated by the Issuer) and Unwind Costs (as defined in item 53).

"Swap Valuation Date" means 10 February 2023

### 53. Early Redemption Amount

An amount in South African Rands determined and calculated by the Calculation Agent in good faith and in a commercially reasonable manner as the market value of the Notes following the Early Redemption Trigger Event or Activation Event, adjusted to take into account any costs, losses and expenses which are incurred (or are expected to be incurred) by (or on behalf of) the Issuer in connection with the Early redemption of the Notes, including (without duplication or limitation) the amount required (positive or negative) to settle outstanding Hedging Transactions (which will be early terminated by the Issuer) and Unwind Costs.

### Where:

"Hedging Transactions" means the following interest rate swaps:

Swap 1 is a swap with notional of R190,000,000 entered into by the Issuer where the Issuer receives a nominal annual compounded quarterly fixed rate of 4.00% and pays the Reference Rate from 15 February 2021 to 15 February 2023.

Swap 2 is a swap with notional of R50,000,000 entered into by the Issuer where the Issuer pays a nominal annual compounded quarterly fixed rate of 6.57% and receives the Reference Rate from 15 February 2021 to 17 February 2031.

"Unwind Costs" means an amount determined by the Calculation Agent equal to the sum of (without duplication) the Issuer's expenses (including loss of funding), tax, duties, losses, costs, fees, charges (expressed as a negative number) or gain (expressed as a positive number) incurred (or expected to be incurred) by or on behalf of the Issuer as a result to its terminating, liquidating, modifying, obtaining or re-establishing the Hedging Transactions or

related trading positions of funding arrangements entered into by it.

# TRIGGER EVENT

54.	Are the Notes Convertible?	Not Applicable		
55.	Contractual Conversion Condition	Not Applicable		
56.	If applicable:			
	(i) Conversion Price	Not Applicable		
	(ii) Conversion Record Date (if different from the Note Terms and Conditions)	Not Applicable		
	(iii) Conversion Settlement Date (if different from the Note Terms and Conditions)	Not Applicable		
	<ul><li>(iv) Time period for the delivery of the Issuer Conversion Price Notice (if different from the Note Terms and conditions)</li></ul>	Not Applicable		
	(v) Other	Not Applicable		
57.	Contractual Write Off Condition	Not Applicable		
GENERAL				
58.	Financial Exchange	JSE Limited		
59.	Substitution and variation for Subordinated Capital Notes	Not Applicable		
60.	Substitution and variation for Subordinated Capital Notes upon a Change in Law	Not Applicable		
61.	Amendment Option to disapply the Contractual Conversion Condition for	Not Applicable		

Subordinated Capital Notes pursuant to Condition 6.10 (*Disapplication of Contractual Conversion Condition or Contractual Write Off Condition*)

62. Amendment Option to disapply the
Contractual Write Off Condition for
Subordinated Capital Notes pursuant
to Condition 6.10 (Disapplication of
Contractual Conversion Condition or
Contractual Write Off Condition)

Not Applicable

Aggregate Nominal Amount of Notes
 Outstanding and aggregate
 Calculation Amount of Programme
 Preference Shares as at the Issue
 Date

33,518,945,050 (thirty three billion five hundred and eighteen million nine hundred and forty five thousand and fifty Rand), excluding this Tranche of Notes but including all other Notes and Programme Preference Shares issued on the Issue Date.

The aggregate Nominal Amount of all Notes Outstanding (including Notes issued under the Programme pursuant to the Previous Programme Memoranda) and the aggregate Calculation Amount of all Programme Preference Shares (including Programme Preference Shares issued under the Programme pursuant to the 2013 Programme Memorandum) as at the Issue Date, together with the aggregate Nominal Amount of this Tranche of Notes (when issued), will not exceed the Programme Amount.

64. ISIN No.

ZAG000174103

65. Stock Code

**IBL161** 

66. Additional selling restrictions

Applicable, the Holder may only sell all and not some of the Notes to a single transferee Notes with the prior written consent of the Issuer

(i) Financial Exchange

Not Applicable

	(ii) Relevant sub-market of the Financial Exchange	Not Applicable
67.	Provisions relating to stabilisation	Not Applicable
68.	Method of distribution	Private Placement
69.	Credit Rating assigned to Issuer as at the Issue Date (if any)	See Annex "A" (Applicable Credit Ratings).
70.	Governing law (if the laws of South Africa are not applicable)	Not Applicable
71.	Other Banking Jurisdiction	Not Applicable
72.	Use of proceeds	General banking business of the Issuer
73.	Surrendering of Individual Certificates	Not Applicable
74.	Reference Banks	Not Applicable
75.	Other provisions	Not applicable
76.	Notes rating and issue date	Not Applicable
77.	Date of rating review	Not Applicable
78.	Rating Agency	Not Applicable
79.	Material Change Statement	The Issuer hereby confirms that as at the date of this Applicable Pricing Supplement, there has been no material change in the financial or trading position of the Issuer and its subsidiaries since the date of the Issuer's latest audited financial statements. This statement has not been

# Responsibility:

The Issuer certifies that to the best of its knowledge and belief there are no facts that have been omitted which would make any statement false or misleading and that all reasonable enquiries to ascertain such facts have been made as well as that the Programme Memorandum contains all information required by law and the Debt Listings Requirements. The Issuer accepts full responsibility for the accuracy of

confirmed nor verified by the auditors of the Issuer.

the information contained in the Programme Memorandum and the annual financial statements and/or the pricing supplements.

The JSE takes no responsibility for the contents of the Programme Memorandum and the annual financial statements and/or the pricing supplements and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the Programme Memorandum and the annual financial statements and/or the pricing supplements and/or the annual report of the issuer and any amendments or supplements to the aforementioned documents and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the Programme Memorandum and listing of the debt securities is not to be taken in any way as an indication of the merits of the issuer or of the debt securities and that, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

Application is hereby made to list this issue of Notes on 15 February 2021.

SIGNED at Johannesburg on this 11th day of February 2021.

For: INVESTEC BANK LIMITED	
Signature:	Ding. //
	who warrants that he / she is duly authorised thereto
Name:	Kavisha Pillay
Capacity:	Authorised Signatory
Signature:	Susan Elizabeth Neilan  Arthorisad signatory Arthor
Name:	Sue Neilan
Capacity:	Authorised Signatory

## ANNEX "A"

# **APPLICABLE CREDIT RATINGS**

# 1. Issuer

The Issuer has been rated as follows:

107544Z SJ Equity 91) Company	Tree Ratings *	92) Alert Page 2/2 Cr	edit Rating Profile
Investec Bank Ltd			
ris 1		CCD	
Fitch		GCR	
1) Outlook	NEG	13) LT Local Crncy Outlook	STABLE
2) LT Issuer Default Rating	BB	14) ST Local Crncy Outlook	STABLE
3) LT LC Issuer Default	BB	15) LC Curr Issuer Rating	AA-
4) Senior Unsecured Debt	BB	16) ST Local Issuer Rating	A1+
5) Short Term	В		
6) ST Issuer Default Rating	В	Capital Intelligence	
7) Individual Rating	WD	17) Finl Strength Outlook	NEG
8) Support Rating	3	18) Foreign Currency Outlook	STABLE
9 Viability	bb	19) Financial Strength	BBB
		20) Support Rating	3
Fitch National		21) Foreign Long Term	BBB-
10) Natl Long Term	AA(zaf)	22) Foreign Short Term	A3
11) Natl Subordinated	A+(zaf)		
12) Natl Short Term	F1+(zaf)	Thomson BankWatch	
		23) Long Term	WR
		24) Short Term	WR

# 2. Notes

This Tranche of Notes will not be rated.